

INTRODUCING
simply MORE™



We are delighted to launch our new value promise to support your sales efforts and success in promoting Oceania Cruises. In addition, to our exquisitely crafted cuisine, curated travel experiences, and small ship luxury, now your clients will receive MORE!

simply MORE™ provides discerning travelers with MORE of what they want: MORE simplicity, MORE choices, MORE experiences, MORE inclusions, and MORE value.

simply MORE™

- 2 for 1** Cruise Fares
- FREE** Roundtrip Airfare
- FREE** Airport Transfers
- FREE** Shore Excursions
- FREE** Champagne, Wine & More
- FREE** Gourmet Specialty Dining
- FREE** Unlimited WiFi

FREE Roundtrip Airfare is offered in economy class from 28 US and Canada gateways and your clients may elect to fly 3 days before or after their cruise at no additional charge! The **FREE Airport Transfers** –a true luxury –are included with flights on embarkation and disembarkation days.

With **simply MORE** your clients can apply their **Shore Excursion Credit** on over 8,000 tours and experiences. As their travel advisor, you can customize their cruise to match their interests. The shore excursion options include:

- Go Local Tours
- Go Green Tours
- Culinary Discovery Tours™
- Food & Wine Trails Wellness
- Discovery Tours
- Beyond Blueprints
- Evening Excursions
- Private Car & Driver
- + City and Regional Highlights

Also included is our **FREE Champagne, Wine and More** which includes three dozen premium label wines and Champagnes and two dozen beer selections from around the world during lunch and dinner. We hope you are as excited as we are with the exceptional value of **simply MORE** and we look forward to working together towards mutual success!

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FREQUENTLY ASKED QUESTIONS

What are the benefits of *simply* MORE?

With all the inclusions built into *simply* MORE, the value of a voyage with Oceania Cruises is better than ever! In fact, it's a popular myth that premium cruises are less expensive than Oceania Cruises. With all the *simply* MORE inclusions outlined above, in many instances an Oceania Cruises vacation works out to be less expensive than a large ship premium cruise vacation.

Beyond the included amenities, your clients receive the benefits of sailing with only hundreds of other guests versus thousands. On each of our ships, your clients will be looked after by a welcoming staff and crew that knows their name and preferences and pampers them from the moment they step on board.

What are the *simply* MORE Shore Excursion Credit Tiers?

The Shore Excursion Credit amounts vary by voyage length and are available for all staterooms and suites.

- 7-9 days: \$400 per stateroom
- 10-13 days: \$600 per stateroom
- 14-18 days: \$800 per stateroom
- 19-24 days: \$1,000 per stateroom
- 25-30 days: \$1,200 per stateroom
- 31+ days: \$1,400 per stateroom

What if a guest is sailing solo?

Solo guests occupying a double stateroom and paying full tariff (200%) for the stateroom will receive the full shore excursion credit. For example, if the per-stateroom credit is \$800, they receive the full credit. Solo guests occupying a double stateroom and paying less than full tariff (any reduced single supplement or solo stateroom) will receive a credit equal to half of the per-stateroom credit. For example, if the per-stateroom credit is \$800, they receive a \$400 credit.

Do 3rd and 4th guests receive any *simply* MORE amenities?

Only the 1st and 2nd guests in a stateroom or suite receive the *simply* MORE amenities.

Is there a 'Cruise Only' option?

Yes, if your clients want to secure their own flights, there is a Cruise Only option/price that does not include airfare.

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Is there a cruise fare available without amenities? (non-use credit)

All new bookings will receive the *simply* MORE inclusive amenities and Shore Excursion Credits. There is no non-use credit.

Can the Shore Excursion credit be used for onboard purchases such as bar, spa, boutiques, or gratuities? Is it refundable?

The *simply* MORE Shore Excursion Credit may only be used for shore excursion arrangements. It may not be used for purchase of anything other than shore excursions and is non-refundable. Remember, there are over 8,000 tours to choose from plus private car & driver options.

Can the Shore Excursion credit be used to purchase a Shore Excursion package?

The *simply* MORE Shore Excursion Credit may be used to purchase excursions, which will be applied towards the new 'simply MORE' Shore Excursion package. This replaces the 'Your World Collection' and offers savings of up to 25% off retail.

Can the Shore Excursion credit be used to purchase excursions prior to sailing/embarkation?

The *simply* MORE Shore Excursion Credit may be used to purchase excursions prior to sailing/embarkation.

What if guests do not drink and/or do not utilize shore excursions? Can they receive a credit on their cruise fare or shipboard credit?

All *simply* MORE bookings will receive the inclusive amenities and Shore Excursion Credits. There is no 'stripped-down' version on non-use credit. Guests who prefer not to take group tours may apply the credit towards private arrangements and private car and driver reservations tailored to their individual preferences.

Can guests upgrade to a more robust Beverage Package that includes wines and spirits in addition to lunch and dinner?

Guests may upgrade to the Prestige Select Beverage Package for \$30 per guest, per day (required for both guests). This may be done in advance of sailing or once on board.

Does the *simply* MORE credit affect, or impact shipboard credit issued as a group amenity?

The *simply* MORE Shore Excursion Credit does not impact shipboard credit issued as a group amenity.

Can group amenity points be used to provide an amenity upgrade to the Prestige Select Beverage Package?

This upgrade option will be offered as a group amenity.

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How many logins are included with the FREE WiFi?

Each stateroom/suite is entitled to two logins.

Are there limitations on the included FREE Gourmet Dining? Can a guest pay an additional fee to guarantee additional reservations?

Every suite and stateroom is guaranteed a set number of reservations based on voyage length and the category of suite or stateroom booked. There is no charge to dine in our specialty restaurants, but reservations are required. There is no option to pay for additional reservations, but they may be obtained upon request and are subject to availability.

What if I have a group currently booked under the *OLife Choice* promotion? Will it automatically convert to *simply MORE*?

Groups will have the option to convert based on the prevailing rates and amenity points. We encourage you to speak with a member of our Sales or Group Services team.

What if a guest holds a current reservation and wishes to upgrade to *simply MORE*?

Please call our Guest Services team and they will provide you with the cost to upgrade to *simply MORE* based on the prevailing rate.