



CURATED TRAVEL

Experiences



The OCEANIA CRUISES® *difference*

THE FINEST CUISINE AT SEA®

Exquisitely crafted cuisine

A variety of distinctive open-seating
restaurants, all at no additional charge

Gourmet cuisine curated by world-renowned
Master Chef Jacques Pépin

CURATED TRAVEL EXPERIENCES

Award-winning itineraries featuring
more than 600 alluring destinations

Spectacular port-intensive voyages featuring
overnight visits and extended evening port stays

Epicurean enrichment programs,
including immersive Culinary Discovery Tours™
in the world's most fascinating destinations

SMALL SHIP LUXURY

Small, luxurious ships catering to
no more than 1,250 guests

Exceptional personalized service

Elegant resort casual ambiance

Aquamar® Spa + Vitality Center

One of the world's
most awarded cruise lines

THE POINTS GUY
Best New Ship
Vista

CONDÉ NAST TRAVELER GOLD LIST
Best Cruise Ships in the World
Marina

PORTHOLE CRUISE & TRAVEL
Best Main Dining Room Cuisine
Best Luxury Line

CRUISE CRITIC EDITOR'S AWARDS
Best Dining | Best Shore Excursions
Luxury Category





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Portofino

A WORLD OF DIFFERENCE

As the pioneer of destination-focused cruising, Oceania Cruises brings your clients to new and off-the-beaten-path locales in the most desirable corners of the world. They'll travel to the most vibrant and renowned destinations with our small, luxurious ships, calling on more than 600 ports around the globe. Our voyages invite your clients to immerse themselves in the culture, history and culinary traditions of the diverse regions we explore.

Our destination-intensive itineraries range from 7 to 180 days and blend a refreshing mix of popular destinations, boutique ports and seaside villages. In regions around the world, they'll discover the ultimate in destination experiences, including Culinary Discovery Tours™, Food & Wine Trails Tours, Wellness Discovery Tours by Aquamar, Go Local Tours, Go Green Tours and so much more. Offering unique and in-depth curated travel experiences is one of our core Pillars of Excellence and sets us apart from other cruise lines.

ENDLESS ADVENTURES

- Destination-intensive itineraries ranging from 7 to 180 days
- Itineraries ranging from in-depth explorations of a country to Grand Voyages promising epic explorations of multiple countries and even continents
- A desirable blend of marquee ports and off-the-beaten-path destinations
- Departures late in the evening on many voyages, allowing for full-day excursions and cocktails or dinner ashore

DID YOU KNOW?

We spend 30% to 50% more time in port than premium cruise lines, with abundant overnight and extended stays in ports around the globe.



"We asked our key audiences, guests and travel partners, what they wanted, and that was simplicity, choice and value. Through our new simply MORE value promise, they now have all three."
— Frank A. Del Rio,
President of Oceania Cruises

A WORLD OF DIFFERENCE

THE BEST VALUE IN LUXURY CRUISING

At Oceania Cruises, we pride ourselves on offering the best value in luxury cruising. **simply MORE™**, our industry-leading brand value promise, has been specially designed to give your clients more of what they want. Available across all sailings and categories, **simply MORE** provides more choices, more experiences, more inclusions, and best of all, more value than ever before.

simply MORE™ INCLUDES:

2 for 1 Cruise Fares

As well as these core amenities that offer an unrivaled level of inclusions:

FREE Shore Excursions Credit - a value of up to \$1,400

FREE Beverage package that includes Champagne, wine and more

FREE Gourmet Specialty Dining

FREE Unlimited WiFi for two devices per stateroom

As you know, at Oceania Cruises we are considered destination specialists. We offer over 8,000 excursions in over 600 locations around the world, and every season we're adding more unique experiences for guests to choose from. See pages 16-21 for more details on the diverse types of tours we offer.

With **simply MORE**, guests will receive a generous Shore Excursion Credit which varies by voyage length and is available for all staterooms and suites.

SHORE EXCURSION CREDIT TIERS:

7-9 days: \$400 per stateroom

10-13 days: \$600 per stateroom

14-18 days: \$800 per stateroom

19-24 days: \$1,000 per stateroom

25-30 days: \$1,200 per stateroom

31+ days: \$1,400 per stateroom

FREE BEVERAGE PACKAGE:

FREE Beverage package with *simply* MORE includes much more than just a few house pours. The offerings feature a wide selection of vintage Champagnes, wines and beers during lunch and dinner at our onboard restaurants. With more than three dozen wine choices on offer, plus nearly two dozen American and imported beers as well as premium-label sparkling wines and Champagnes, there is an option to suit every palate.





A WORLD OF DIFFERENCE

LET US INSPIRE YOU

Each day aboard Oceania Cruises is a spectacle and adventure to experience, from world-class musical performances, high-energy production shows and dazzling cabarets to rousing deck games, spirited wine tastings and evenings at our atmospheric casino. For those seeking more cerebral pursuits, engaging talks by passionate Guest Speakers, chef-led demonstrations and hands-on cooking classes inspired by the local cuisine, creative workshops, and animated Team Trivia sessions invite you to experience each new horizon more fully.

Making a destination come to life goes beyond where one travels to. Each visit is enriched by one's experiences and the people encountered, which contribute to new and lifelong memories. Oceania Cruises understands that destination immersion is more than the ports we visit and what we do once we're there, but also how we bring a destination to life while our guests are still on board.

"Knowing that our guests love recognizable songs and, more importantly, are lively and adventurous, I leaned forward with our offerings. The goal was to truly offer entertainment from a new perspective, which I know we have achieved."

*– Kai Alan Carrier,
Director of Artistic
Theatrical Entertainment*



A WORLD OF DIFFERENCE

MASTERING LOCAL COOKING TECHNIQUES

Oceania Cruises invites guests to learn professional cooking techniques, chef secrets and regional recipes from our talented Chef Instructors at their own fully equipped workstation in The Culinary Center.

- The first hands-on cooking school at sea on *Marina*, *Riviera*, *Vista* and *Allura*
- A wide variety of cooking classes available to prepare exquisite recipes in our state-of-the-art Culinary Center
- Guests learn the secrets of regional cooking techniques and master celebrated local recipes



THE CULINARY CENTER CLASSES

Sample Class: The Sicilian Kitchen

Enhanced over the centuries by Greek, Italian, Arab, French and Spanish culinary influences, Sicilian cuisine exemplifies the inventive use of local and seasonal ingredients. This class is a celebration of pasta, fish and rice dishes from the home kitchens of our Sicilian faculty. Guests will also learn what makes Sicilian olive oil and wines so popular.



THE CULINARY CENTER CLASSES

Sample Class: Lovers Forever

This is the perfect class for guests who cherish the challenge of pairing dishes with beverages - wine, beer and cocktails. The Chef Instructor will delightfully bend all the rules and dive into how a chef thinks when they pair beverages with recipes. Guests will prepare some delicious dishes and enjoy lively discussions on how to pair these recipes with both conventional, traditional choices as well as some wonderfully unexpected selections.

A WORLD OF DIFFERENCE

EXPERIENCES CONTINUE ON BOARD



FINDING BALANCE AT AQUAMAR SPA + VITALITY CENTER

- A sanctuary of wellness and relaxation
- Offering a host of soothing and healing regionally inspired treatments to relax the body and boost wellness
- Therapies designed to draw guests more deeply into the experience of local culture

Each treatment serves as a window into a different aspect of wellness and an entirely different approach to healing practices and healthy living unique to the destinations we visit.

DID YOU KNOW?

We have over 50 options of Wellness Discovery Tours by Aquamar offering excursions ashore that reveal timeless wellness practices of locales around the world.



A HANDS-ON APPROACH IN ARTIST LOFT

- Available on board *Marina*, *Riviera*, *Vista*, *Allura* and on *Insignia* world cruises
- Guests explore the art techniques of different cultures ranging from painting and drawing to sculpture and photography
- Talented Artists-in-Residence offer step-by-step instruction, expert guidance and inspiring workshops

Guests gather together with fellow creative minds and art enthusiasts to tap into their imaginative side; perhaps learn a new technique or even create a memento of their special voyage.



MEANINGFUL AND EVER-CHANGING ENRICHMENT GUEST SPEAKERS

- Our esteemed Guest Speakers share cultural insights and unique destination-related knowledge
- Destination experts reveal age-old secrets to longevity from cultures the world over
- LYNC Digital Center on board *Vista* and *Allura* offers complimentary digital learning classes spanning all levels and ranging from social media essentials to travel photography and smartphone videography

Guests can take advantage of complimentary lectures and seminars hosted by Aquamar Spa + Vitality Center on a range of relevant and timely health, nutrition and wellness topics to reinvigorate their routines and lifestyle.



CHEF'S MARKET DINNERS

- Inspired by local culture and the daily market, our culinary team has developed menus for Greece, Italy, France, Scandinavia, Brazil, India, Polynesia, Vietnam and beyond
- Each Executive Chef becomes the creative master - they are free to choose the ingredients and craft the menu according to what inspires them at the local markets, improvising and innovating
- The brief seminar-style classes are limited in size and held in an intimate setting adjacent to The Culinary Center

When guests walk into a traditional market in Cádiz, Nice or Portofino, the scent of fresh tomatoes, citrus fruits and cured meat fills the air. Vendors are offering their freshest farm cheeses, the best olives, the catch of the day, the local harvest of mushrooms, artichokes and whatever else may be in season. The daily market is a very special place for a chef or any culinary lover - not only is it overflowing with the fruits of the surrounding seas and farms, it is a slice of the local culture and it's absolutely filled with the spirit of the place. This is what we set out to bring aboard during our Chef's Market Dinners at Terrace Café.





EXPLORING YOUR WORLD

EXPLORE ASHORE

Exploring exotic destinations and discovering new cultures are transformative experiences that travelers cherish their entire lives, and sharing these unforgettable experiences with fellow guests fosters strong relationships. During excursions ashore with Oceania Cruises, guests delve deeply into the history, cuisine and natural wonders of each destination.

Our expert team of Destination Specialists curates imaginative destination experiences in each of our ports. Our shore excursions are designed for both new and seasoned travelers seeking a slice of the local culture. Whether your clients love active outdoor adventures, explorations that delve into the region's fascinating history or experiences that offer a taste of the local cuisine and cultural traditions, our immersive explorations will introduce guests to the best of each destination we visit.

CURATED TRAVEL EXPERIENCES ASHORE OVER 8,000 TOURS & EXCURSIONS

- Oceania Exclusive Excursions - Small Group Tours
- Oceania Select Excursions
- Culinary Discovery Tours™
- Go Local Tours
- Wellness Discovery Tours by Aquamar
- Food & Wine Trails Tours
- Evening Excursions
- Executive Collection - Private Car & Driver
- Go Green Tours
- Beyond Blueprint Tours

DID YOU KNOW?

Your clients can use the *simply MORE* Shore Excursion Credit on any excursion desired, including Private Car & Driver.

Richards Bay

EXPLORING YOUR WORLD

CURATED TRAVEL EXPERIENCES ASHORE



OCEANIA EXCLUSIVE EXCURSIONS

- Small group tours from 10 to 16 guests
- Available in nearly every port we visit
- Flexible and personalized attention

Designed for travelers who prefer an added measure of privacy, intimacy and flexibility, our Oceania Exclusive excursions limit group size to just 16 guests maximum.



OCEANIA SELECT EXCURSIONS

- Unique, one-of-a-kind excursions
- Highlighted for the remarkable and inspired experiences they showcase
- Ideal for passionate travelers wishing to delve deeper

These tours will appeal to those guests wishing for further immersion into a region's culture and history in new and memorable ways.



CULINARY DISCOVERY TOURS™

- Insider's experiences of the local culinary scene
- Epicurean adventures reveal the secrets of authentic regional cuisine
- Chef-selected restaurants and culinary venues in sought-after epicurean destinations

At select ports, guests accompany Chef Instructors while shopping for fresh ingredients ashore at local markets, experience authentic regional fare in private homes or chef-selected restaurants, and become immersed in the local culture through the lens of cuisine.



GO LOCAL TOURS

- Small-batch immersive tours
- Guests are embedded in the fabric of local communities for engaging, one-of-a-kind experiences
- Explore destinations with local fishermen, farmers, artisans and entrepreneurs

Designed with small group sizes in mind, these tours are perfect for curious travelers as it opens the doors to homes and businesses, encouraging guests to connect more deeply with the local culture and enjoy meaningful experiences.

WELLNESS DISCOVERY TOURS BY AQUAMAR

- Imaginative well-being explorations ashore
- Curated by Aquamar Spa + Vitality Center
- Experiences that nourish your mind, body and spirit in locales around the globe

These immersive well-being explorations ashore bring guests everything from tai chi in tranquil French gardens to an afternoon at a traditional Vietnamese teahouse.

FOOD & WINE TRAILS TOURS

- Led by local culinary experts – sommeliers, chefs and wine writers
- Behind-the-scenes experiences and exclusive access
- Offered in renowned Mediterranean destinations

Food & Wine Trails Tours provide guests with unique insights, introducing them to some of the best and most authentic food and wine of the region.

EXPLORING YOUR WORLD

CURATED TRAVEL EXPERIENCES ASHORE



EVENING EXCURSIONS

- Dozens of options available in desirable ports across Europe, Asia and beyond
- Opportunities to experience both marquee and exotic ports in new and memorable ways
- Unique excursions range from sunset cruises and night safaris to folkloric shows and city experiences

More late evening departures and overnight stays in ports around the world mean ample opportunities for evening excursions. Our evening excursions illuminate a diverse range of coveted destinations in an intriguing new light.

EXECUTIVE COLLECTION

- Private car, van or minibus
- Half-day and full-day programs
- Personal driver and English-speaking guide

This exclusive arrangement allows guests to customize their time ashore in the comfort and privacy of their own vehicle. Guests will have the personalized attention of a driver and English-speaking guide to provide them with flexibility and independence to design their itinerary ashore according to their interests.

GO GREEN TOURS

- More than 150 Go Green Tours to choose from
- Sustainability-focused excursions around the globe
- Engage with local residents and businesses to learn about innovative green practices

These tours create fascinating educational jaunts that illuminate the unique ways in which local residences and businesses are working to conserve and sustain their surroundings. The experiences are rich and varied, highlighting the range of thoughtful and creative solutions that have been developed to address complex environmental challenges such as climate change.



BEYOND BLUEPRINT TOURS

- Offers fresh perspectives and unique insights to enhance destination experience

The Beyond Blueprints Tours offer a rare and in-depth look behind the scenes at some of the world's most iconic architectural landmarks. All tours offer special, little-known stories and information from insightful guides about the inspiration, reasoning and genius that brought the marvels to life.



*"Twenty years from now you will be more
disappointed by the things that you didn't do
than by the ones you did do. So, throw off
the bowlines. Sail away from the safe harbor.
Catch the trade winds in your sails.
Explore. Dream. Discover."*

— Mark Twain



EXPLORING YOUR WORLD

IN DEPTH



LAND PROGRAMS

- One- to five-night programs offered in regions around the globe
- Opportunities available pre-, post- and mid-cruise to explore a region in greater depth
- Exclusive access to cultural treasures & natural wonders

Our specially designed collection of Pre-, Post- and Mid-Cruise Overland Programs offers the opportunity to delve deeper into the world's most fascinating destinations. Guests can extend their cruise vacation with one of our escorted in-depth Land Programs, ranging from one to five nights. Whether it's a pre-cruise exploration of Catalonia, Spain, a post-cruise trip in Scotland's capital, Edinburgh, or an immersion into the glaciers of Denali in Alaska, we'll ensure the experience ashore captures the unique brilliance of each locale.

On a Mid-Cruise Overland Program, guests can depart the ship mid-cruise, explore a region in greater depth and rejoin for the remainder of the voyage. For example, guests can visit the ancient temples of Angkor Wat, Cambodia, marvel at the Taj Mahal in India or go on a safari in Africa in search of the Big Five. Designed for the passionate traveler who cherishes the luxury of time to explore at length, these programs provide exclusive access to cultural treasures and natural wonders.

For complete and current details on available Land Programs, visit [OceaniaCruises.com](https://www.oceaniacruises.com), select a voyage of interest and click the "Hotels & Land" tab.



PRE- & POST-CRUISE HOTEL PROGRAM

- Luxurious world-class hotels selected for location, standards, amenities and ambiance
- Transfers to and from the airport, hotel and ship
- 24-hour local assistance contact
- Services of an exclusive Oceania Cruises hospitality and tour desk in the lobby of each hotel

Guests will explore the vibrant cities in which our itineraries commence and conclude while staying in one of the luxurious hotels featured in our Pre- and Post-Cruise Hotel Program. Oceania Cruises meticulously selects each world-class hotel for its superb location, ambiance, standards of service, cuisine and amenities. Guests will have the services of our exclusive Oceania Cruises hospitality desk available in the lobby of each hotel. Many of our selected hotels have garnered accolades from such prestigious organizations as Michelin and AAA and have been recognized by such prized publications as Condé Nast Traveler and Travel + Leisure.

For more information, visit [OceaniaCruises.com/hotels](https://www.oceaniacruises.com/hotels).

EXPLORING YOUR WORLD

TRAVEL TO **OVER 600** ALLURING DESTINATIONS



- ALASKA
- ASIA & AFRICA
- BERMUDA | CANADA & NEW ENGLAND
- CARIBBEAN, PANAMA CANAL & MEXICO

- MEDITERRANEAN
- SCANDINAVIA & NORTHERN EUROPE
- SOUTH AMERICA
- SOUTH PACIFIC, AUSTRALIA & NEW ZEALAND





“We’d always wanted to see Alaska and Oceania is the way to do it. The size of the Regatta is perfect for this region – we enjoyed the best of the ports and had so many adventures without all the crowds and lines of the big ships. Seeing Hubbard Glacier from the ship was unforgettable. And one of the best decisions we made in planning our cruise was to extend our trip with Oceania’s 4-day Denali Land Program – it was outstanding.”

– Rosa G.

EXPLORING YOUR WORLD

ALASKA

Experience Alaska with Oceania Cruises as we bring our guests to both marquee favorites and new, off-the-beaten-path locales. Our small, luxurious ships visit smaller ports and remote harbors that larger vessels simply cannot, offering an exciting and authentic Alaska experience. Days ashore mean helicopter flightseeing with local experts, Zodiac boat expeditions, wildlife safaris in old-growth rainforests, and so much more. When you travel to Alaska with us, you also sail with fewer guests, which means you will have the ease of embarking and disembarking the ship without crowds.

HIGHLIGHTS

Season: May - September

Unique Itineraries: 7+

Total Voyages: 30+

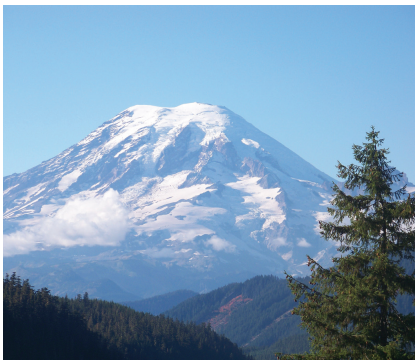
Voyage Lengths: 7 - 12 Days

SAMPLE ITINERARY COMPARISON CHART

10-DAY ALASKA CRUISE	OCEANIA CRUISES	PREMIUM CRUISE LINE
Voyage Length	10 days	10 days
Average Guests	670	3,000
Total Number of Ports	7	5
Late Evening Departures	3	1
At Sea Days	2	4
Total Hours in Port	70	57



CURATED TRAVEL EXPERIENCES



ONE-OF-A-KIND EXPERIENCES

Sample Oceania Select Excursion

MOUNT ST. HELENS

Astoria, Oregon

Visit Mount St. Helens National Volcanic Monument, a wilderness area where in 1980 a massive earthquake struck, triggering a volcanic eruption of the mountain and a massive avalanche that decimated everything in its path. During the drive to and from the national monument, the guide will describe another momentous event that occurred nearby—the Lewis and Clark expedition reaching the Columbia River in the winter of 1805.



DESIGNED TO ILLUMINATE

Sample Evening Excursion

MENDENHALL GLACIER & EVENING WHALE-WATCHING QUEST

Juneau, Alaska

Soak in the peaceful ambiance of Alaska's long evening glow and admire the haunting primeval beauty of Mendenhall Glacier, a 13-mile-long river of ice that looks monumental in person. Then enjoy an awe-inspiring cruise through a waterway where humpback whales spend the summer feeding.



INTO THE LIVES & HOMES OF LOCALS

Sample Go Local Tour

KETCHIKAN NATIVE TLINGIT WALKING TOUR

Ketchikan, Alaska

Join a Tlingit guide for an enlightening walk through Ketchikan, during which you will hear about the the history of the city's totem poles and how the indigenous people have adapted to the changes. Also sample traditional tribal dishes at a Tlingit-owned hotel.



"In recent years, Asia has been a region we've been drawn back to again and again with Oceania. There's no shortage of incredible itineraries and we love the ease of being able to explore these really exotic and different corners of the world while having the comfort of our stateroom waiting for us every evening. For us, it's being able to get a sense of what life is like in these parts of the world, which we have the chance to do on some of the unique tours. These experiences brought new meaning to our cruise."

— Pablo L.

EXPLORING YOUR WORLD

ASIA & AFRICA

Our journeys to Asia beckon with ancient traditions, natural splendors and mystery, captivating travelers for centuries. The futuristic, neon-lit, buzzing streets of Tokyo seamlessly co-exist alongside sacred pagodas and temples, highlighting the Far East's intriguing blend of the ancient and modern. Meanwhile, our cruises to Africa bring our guests the unforgettable opportunity to experience the Big Five on thrilling safaris, imaginative cultural encounters, a taste of South Africa's wine country in the Cape Winelands and much more. Regardless of which vast continent is chosen to explore, a voyage with Oceania Cruises will immerse guests in the region's iconic wonders while also leaving room for the discovery of the unexpected.

HIGHLIGHTS

Season: October - May

Unique Itineraries: 35+

Total Voyages: 50+

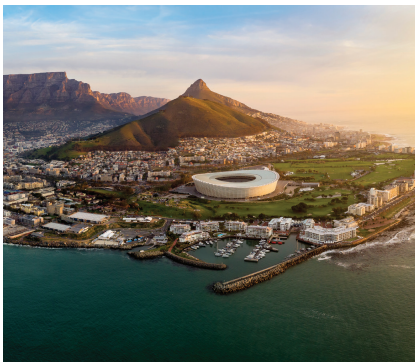
Voyage Lengths: 7 - 60 Days

SAMPLE ITINERARY COMPARISON CHART

12-DAY ASIA CRUISE	OCEANIA CRUISES	PREMIUM CRUISE LINE
Voyage Length	12 days	14 days
Approximate Guests	Less than 1,250	2,000
Total Number of Ports	9	8
Late Evening Departures	4	2
Overnight Stays	1	0
Total Hours in Port	102	51



CURATED TRAVEL EXPERIENCES



DESIGNED TO ILLUMINATE

Sample Evening Excursion

PANORAMIC CAPE TOWN BY NIGHT

Cape Town, South Africa

Celebrate the nighttime allure of vibrant and cosmopolitan Cape Town on this panoramic tour with a scenic stop. You'll drive by the Cape Town FIFA World Cup Stadium as you travel toward Sea Point and appreciate a photo stop at picturesque Maiden's Cove, which offers views of the sparkling Atlantic, the Lion's Head promontory, Table Mountain and its cable car station.



SUSTAINABLE LIVING

Sample Go Green Tour

BACH MA NATIONAL PARK ECO-SYSTEM

Hue (Chan May), Vietnam

Hike through Bach Ma National Park with a naturalist that will point out and describe the remarkably diverse flora and fauna. As an introduction to the natural wonders, you will first browse the exhibits in the visitor center, which detail the park's mountainous topography. The summit will afford you panoramic views of the mountains, Tam Giang lagoon and Hue.



ELEVATE YOUR WELL-BEING

Sample Wellness Discovery Tour by Aquamar

MEDITATION SESSION WITH BUDDHIST THERA

Colombo, Sri Lanka

Meditate at a Theravada Buddhist temple while following an elder's instructions with the goal of attaining a certain level of calmness and self-enlightenment. Practicing meditation in such a sacred setting led by an elder can be a transformative experience.



“We love everything about our trips with Oceania Cruises. However, when we are on land and wanderlust strikes, my mind inevitably goes to those cherished moments on our veranda, glass of wine and kindle in hand, watching the world go by. Pure heaven.”
—Clare Healy Foley

EXPLORING YOUR WORLD

BERMUDA | CANADA & NEW ENGLAND

Our journeys along the Eastern Seaboard and Canada’s St. Lawrence River reveal quaint coastal towns, vibrant cities and breathtaking landscapes. This captivating region boasts an alluring mix of natural wonders, cultural attractions and culinary delights, making it a sought-after destination among seasoned travelers. Guests will immerse themselves in the timeless beauty of fall foliage, embrace the old-world charms of French Canadian cities and savor the exquisite taste of succulent lobster pulled fresh from the sea. Or perhaps they’ll enjoy a getaway to the isles of Bermuda with overnights to amply enjoy the pink-sand beaches, historical treasures and local culture. As they sail to picturesque harbors and idyllic ports of call, the luxury and comfort of Oceania Cruises’ will envelop them in relaxation and indulgence.

HIGHLIGHTS

Season: July - October

Unique Itineraries: 10+

Total Voyages: 25+

Voyage Lengths: 7 - 30+ Days

SAMPLE ITINERARY COMPARISON CHART

11-DAY CANADA & NEW ENGLAND CRUISE	OCEANIA CRUISES	PREMIUM CRUISE LINE
Voyage Length	11 days	11 days
Approximate Guests	670	3,000
Total Number of Ports	10	7
Late Evening Departures	4	0
At Sea Days	0	3
Total Hours in Port	90	65



CURATED TRAVEL EXPERIENCES



MADE FOR CULINARY CONNOISSEURS

Sample Culinary-Focused Excursion

BAR HARBOR
EPICUREAN EXPERIENCE
Bar Harbor, Maine

Discover why Bar Harbor attracts so many foodies by sampling a wide variety of delectable dishes and treats made with locally sourced ingredients. As you walk through the heart of the village, you will sample imaginative and classic Maine dishes at shops and restaurants accompanied by a local guide who offers entertaining insights on the Bar Harbor culinary scene.



DESIGNED TO ILLUMINATE

Sample Evening Excursion

ZARA LUXURY
CATAMARAN SUNSET SAIL
St. George or Hamilton, Bermuda

Indulge in an evening of elegance while sailing through the Great Sound aboard the beautifully appointed Zara, an impressive 77-foot vessel with a low, sleek appearance. Celebrate the moment that the sun slips below the horizon with a refreshing cocktail of choice, champagne or a rum sizzle, a citrusy beverage so popular that it is considered the national drink of Bermuda.



ONE-OF-A-KIND EXPERIENCES

Sample Oceania Select Excursion

GROS MORNE
NATIONAL PARK
Corner Brook, Newfoundland

Explore the natural wonders within Gros Morne National Park, an unspoiled setting where you will find one of the world's most rare and extraordinary examples of continental drift. Declared a UNESCO World Heritage site, the park reveals deep ocean crust and the earth's rocky mantle along with spectacular scenery. Enjoy a delicious local seafood lunch and Newfoundland berry dessert at a nearby restaurant.



“You can do the Caribbean on any line, but with Oceania Cruises the experience becomes special: you’re on a beautiful smaller ship with refined service and truly phenomenal cuisine. We appreciate that there are excursions to suit a variety of interests. One of our recent favorites was a culinary tour in Castries where we learned how to cook St. Lucian dishes with a local chef.”

– Gloria D.

EXPLORING YOUR WORLD

CARIBBEAN, PANAMA CANAL & MEXICO

Our Caribbean, Panama Canal & Mexico voyages invite travelers to discover the lesser-known coastlines and revealing more boutique ports and off-the-beaten-path islands. They'll uncover blissful escapes on delightfully less-traveled Caribbean islands like St. Vincent, Bonaire, Guadeloupe and Dominica as well as coveted attractions such as St. Lucia's Pitons, Grand Cayman's stunning Seven Mile Beach, the blue cobblestone streets of Old San Juan and ancient sacred ruins like Chacchoben and Kohunlich from Costa Maya. Guests can enjoy a daylight journey through the Panama Canal and visit some of Central America's most enticing destinations. Whether they want to soak up the sun and seas, delve into island culture or explore lush rainforests, our Caribbean cruises offer a unique tropical getaway.

HIGHLIGHTS

- Season: September - April
- Unique Itineraries: 40+
- Total Voyages: 70+
- Voyage Lengths: 7 - 60+ Days

SAMPLE ITINERARY COMPARISON CHART		
14-DAY CARIBBEAN CRUISE	OCEANIA CRUISES	PREMIUM CRUISE LINE
Voyage Length	14 days	14 days
Approximate Guests	Less than 1,250	3,600
Total Number of Ports	9	8
Late Evening Departures	3	1
At Sea Days	3	5
Total Hours in Port	106	76



Cabo San Lucas

CURATED TRAVEL EXPERIENCES



INTO THE LIVES & HOMES OF LOCALS

Sample Go Local Tour

MEET THE LOCALS, HISTORICAL CULTURAL EXPERIENCE

Kralendijk, Bonaire

Discover the most fascinating aspects of Bonaire's history on an enlightening walk through downtown and through stories from costumed characters in the Terramar Museum. The exhibits cover more than 7,000 years of history through artifacts recovered from shipwrecks, 3D reconstructions and more.



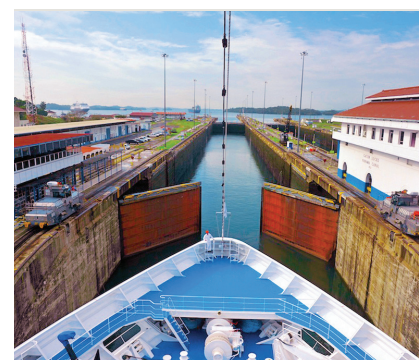
DESIGNED TO ILLUMINATE

Sample Evening Excursion

CATAMARAN SUNSET CRUISE

St. John's, Antigua

Cruise the turquoise waters of the Caribbean on a sleek catamaran as the sun slowly slips into the sea. The best place to watch this natural spectacle is on the open deck while comfortably lounging with a welcome cocktail in hand. Few experiences are quite so relaxing and breathtaking, as the skies will surely be ablaze in every imaginable shade of red, orange and yellow.



ONE-OF-A-KIND EXPERIENCES

Sample Oceania Select Excursion

PANAMA CANAL EXPERIENCE

Panama City, Panama

Ride a ferry through several locks in the Panama Canal while enjoying a hearty buffet lunch and some of the most spectacular views in Panama. As you cruise through the locks on a partial transit, you'll have the opportunity to watch the water in the locks raise your vessel through an extraordinary feat of engineering. Then cross Gatun Lake, the world's largest artificial lake, and the Continental Divide.



"We have had so many wonderful Mediterranean travel adventures with Oceania Cruises over the years. From visiting traditional villages and Knossos in Crete to exploring the countryside of Corsica. More recently and especially memorable was a wine tasting and lunch at the Bocelli estate. We actually had the chance to go behind the scenes and record in Andrea's studio! You just can't have these experiences anywhere else."

— Jeff S.

EXPLORING YOUR WORLD

MEDITERRANEAN

From ancient ruins and atmospheric old quarters to thriving food scenes and sun-drenched beaches, our Mediterranean cruises offer the perfect combination of old-world beauty and modern charisma. Your clients can visit a winery overlooking the caldera in Santorini and travel back in time to the ancient Greco-Roman world while in Ephesus. They might drive into the hills of medieval Èze, spend the afternoon at Monte Carlo's Princess Grace Rose Garden and savor lunch with chilled rosé overlooking the sea. Famed attractions such as Istanbul's Blue Mosque, the Vatican Museums in Rome and La Sagrada Família in Barcelona are but the beginning of adventures. The slopes of Sicily, the whitewashed villages of Andalusia and the Italian Riviera become your clients' enchanting playground on our unforgettable Mediterranean voyages.

HIGHLIGHTS

Season: April – November

Unique Itineraries: 110+

Total Voyages: 130+

Voyage Lengths: 7 – 40+ Days

SAMPLE ITINERARY COMPARISON CHART

12-DAY MEDITERRANEAN CRUISE	OCEANIA CRUISES	PREMIUM CRUISE LINE
Voyage Length	12 days	12 days
Approximate Guests	No more than 1,250	1,964
Total Number of Ports	9	8
Late Evening Departures	5	2
Overnight Stays	1	0
At Sea Days	2	3
Total Hours in Port	107	75



CURATED TRAVEL EXPERIENCES



INTO THE LIVES & HOMES OF LOCALS

Sample Go Local Tour

A DAY AT A VILLAGE IN KUSADASI

Ephesus (Kusadasi), Turkey

Experience country life in a village not far from Kusadasi, where you will mingle with the local residents, help them harvest crops and then enjoy a classic Turkish breakfast. Meet a gregarious local resident that will freely discuss the rural lifestyle, plus you'll have the unique opportunity to join the villagers side by side as they pick the bounty that happens to be in season.



DESIGNED TO ILLUMINATE

Sample Evening Excursion

A NIGHT OF FLAMENCO

Seville, Spain

Enjoy the night lifestyle in Seville as you watch a live and highly expressive flamenco performance at one of the city's most revered nightclubs, where so many legends of this art form have mesmerized audiences. Flamenco became so representative of Seville's artistic expression that it is on UNESCO's list of Intangible Cultural Heritage of Humanity.



MADE FOR CULINARY CONNOISSEURS

Sample Food & Wine Trails Tour

SANTORINI'S BOUTARI WINERY, OIA & FIRA VISITS

Santorini, Greece

Explore Santorini with a local expert and tour guide, beginning in enchanting Oia, a quaint village once home to wealthy seafarers. Across the island is the pretty hamlet of Megalochori, home of the renowned Boutari Winery. After a guided tour, sample a selection of their award-winning wines and enjoy a sumptuous luncheon featuring local specialties. Back in Fira, enjoy free time to explore.



“We’ve traveled to Northern Europe every year now for nearly a decade and some of our favorite memories have been with Oceania Cruises. It’s one of the best ways to experience it – from the welcoming and luxurious atmosphere on board to the way the tours immerse you in the history, the arts and culture. And of course, there’s the food – both on board and the Culinary Discovery Tours exploring the local markets.”

– Deb K.

EXPLORING YOUR WORLD

SCANDINAVIA & NORTHERN EUROPE

A place of fabled tales where rolling forests give way to chic cities, the Scandinavia and Northern Europe regions are a dazzling blend of medieval old towns, cutting-edge culture capitals and majestic natural beauty. Here the seasons are proper, the air fresh and pure – and yes, a little bit magical. Guests can discover traditional food markets like Riga Central Market, immerse themselves in Copenhagen’s café culture in the neighborhood of Nyhavn, get swept away in the rolling vineyards of Bordeaux and so much more. They’ll also unlock hidden secrets across Iceland, the Scottish Highlands, the Shetland Islands and the fjord country of Norway. These voyages invite them to experience some of the most memorable and diverse treasures that make these regions such time-honored travel destinations.

HIGHLIGHTS

Season: April – October

Unique Itineraries: 50+

Total Voyages: 70+

Voyage Lengths: 7 – 18 Days

SAMPLE ITINERARY COMPARISON CHART

10-DAY SCANDINAVIA CRUISE	OCEANIA CRUISES	PREMIUM CRUISE LINE
Voyage Length	10 days	10 days
Average Guests	No more than 1,250	2,600
Total Number of Ports	8	7
Late Evening Departures	3	0
At Sea Days	1	2
Total Hours in Port	84	61



CURATED TRAVEL EXPERIENCES



INTO THE LIVES & HOMES OF LOCALS

Sample Go Local Tour

TWO OF SCOTLAND'S
BEST IN EDINBURGH

Edinburgh (Leith), Scotland

Experience the joys of two iconic Scottish activities: drinking whisky and playing the bagpipes. The tasting will reveal the variety within the distillation processes, and your immersion into the world of bagpipes will be just as enlightening.



SUSTAINABLE LIVING

Sample Go Green Tour

GREEN ENERGY
BY WIND TURBINES

Amsterdam, Netherlands

Discover one of the primary ways that the Netherlands pursues sustainable energy at 11 Beaufort, a museum and wind farm that focuses on advancements in wind power. While browsing the detailed exhibits, you will learn how wind turbines operate and are maintained to supply huge quantities of sustainable power.



MADE FOR CULINARY CONNOISSEURS

Sample Food & Wine Trails Tour

CHEF-LED MARKET TOUR
& LATVIAN COOKING CLASS

Riga, Latvia

This tour immerses you in a true Latvian farm-to-table experience—from market shopping to prep, plating and savoring. Accompanied by a local culinary guide and your Chef Instructor, explore Riga's extraordinary Central Market and shop for your ingredients for the hands-on cooking class.



“Our South America itinerary was spectacular and we had too many favorite ports and tours to name.

Some of our most memorable Oceania experiences were going to a tango show in Buenos Aires, discovering Torres del Paine National Park in Patagonia and the UNESCO site of Chan Chan in Peru. It was such a pleasure to come back to the smiling staff on board and our luxurious stateroom at the end of every day.”
— Anthony R.

EXPLORING YOUR WORLD

SOUTH AMERICA

Inca ruins, Amazonian villages, Patagonian wilderness, Brazilian samba, Uruguayan parrillada – it’s all possible on our South America voyages. Travelers discover why Buenos Aires is considered the “Paris of the South” in the elegant neighborhood of La Recoleta and maybe even learn how to tango. They can take in Rio de Janeiro’s famed Copacabana Beach and sail the Amazon River to experience the lush surrounding rainforest. We invite your clients to pair rugged adventures in Torres del Paine National Park while in Punta Arenas with the cosmopolitan delights of Santiago de Chile. In Peru, they can explore the wonders of Machu Picchu, soar over the Nazca Lines and enjoy mouthwatering ceviche and pisco sours in Lima.

HIGHLIGHTS

Season: November – March

Unique Itineraries: 25+

Total Voyages: 30+

Voyage Lengths: 10 – 50+ Days

SAMPLE ITINERARY COMPARISON CHART

24-DAY SOUTH AMERICA CRUISE	OCEANIA CRUISES	PREMIUM CRUISE LINE
Voyage Length	24 days	22 days
Approximate Guests	No more than 1,250	1,964
Total Number of Ports	12	8
Late Evening Departures	4	2
At Sea Days	11	12
Total Hours in Port	121	75



Machu Picchu, available from Lima

CURATED TRAVEL EXPERIENCES



INTO THE LIVES & HOMES OF LOCALS

Sample Go Local Tour

EXPLORE MONTEVIDEO
LIKE A LOCAL

Montevideo, Uruguay

Experience Uruguay's energetic capital like a local by browsing two markets, one a National Heritage site, the other known for gourmet products, where you'll sample a variety of fresh produce, unusual dishes and different treats. Another candid glimpse at local life awaits you along La Rambla, the ultimate place to take in the local life.



ELEVATE YOUR WELL-BEING

Sample Wellness Discovery Tour by Aquamar

WELLNESS & MINDFULNESS AT
ENSENADA PÉREZ HOT SPRINGS

Puerto Chacabuco, Chile

Travel across a spectacular fjord by catamaran to a collection of outdoor hot springs where a soak in therapeutic, mineral-rich waters will boost your well-being. En route, take in the majestic scenery of Aysén Fjord, one of the most magnificent waterways in Chilean Patagonia.



MADE FOR CULINARY CONNOISSEURS

Sample Culinary Discovery Tour

COOKING CLASS & BRAZILIAN
TREETOP LUNCHEON

Rio de Janeiro, Brazil

Meet your Chef Instructor in the Culinary Arts Kitchen, where you will board a coach pierside and be treated to a panoramic drive of the city, and a special dining experience at: Aprazível. Nestled into a hillside, this restaurant's menu refreshes constantly but a typical example might be free-range pork with an orange-peel sauce. Dessert is often a luscious Brazil nut ice cream topped with rainforest fruit compote.



“Fantastic ship, outstanding staff and incredible itinerary – this is the perfect way to see Australia. The size of our Oceania ship allowed us to get into ports larger ships can’t access and it made disembarkation such a breeze. We particularly loved Tasmania and our penguin excursion on Phillip Island as well as our overnight in Sydney, which gave us some welcomed extra time to experience the sights of this iconic city.”
– Marie A.

EXPLORING YOUR WORLD

SOUTH PACIFIC, AUSTRALIA & NEW ZEALAND

Life is different in this far corner of the world. Whether your clients are dreaming of Tahiti and Bora Bora or the UNESCO-protected Great Barrier Reef and the incandescent Waitomo Glowworm Caves, the experiences in this part of the world are epic, wild and wonderful. Our South Pacific cruises bring travelers the chance to discover some of the most remote and gorgeous islands in the world, filling their days with blue lagoons, coral atolls, ukulele rhythms and lingering sunsets. Meanwhile, incredible voyages to Australia and New Zealand not only introduce your clients to the cosmopolitan centers of Sydney, Auckland and Melbourne, but also navigate the seascapes of Milford Sound, explore lush valleys blanketed in vineyards and bring them firsthand encounters with the wilds of Tasmania and the heritage of the Maori.

HIGHLIGHTS

Season: November - March

Unique Itineraries: 20+

Total Voyages: 30+

Voyage Lengths: 10 - 60+ Days

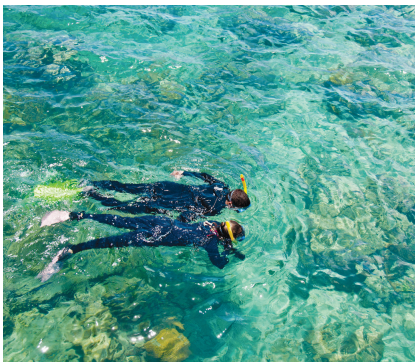
SAMPLE ITINERARY COMPARISON CHART

14-DAY AUSTRALIA & NEW ZEALAND	OCEANIA CRUISES	PREMIUM CRUISE LINE
Voyage Length	14 days	14 days
Approximate Guests	670	2,600
Total Number of Ports	8	6
Late Evening Departures	2	0
Overnight Stays	1	0
Total Hours in Port	89	59



Sydney

CURATED TRAVEL EXPERIENCES



SUSTAINABLE LIVING

Sample Go Green Tours

OUR SEA & SEA CLEANERS

Auckland, New Zealand

Join members of the Sea Cleaners organization to pick up debris along Auckland's shore and learn about the devastating environmental effects of litter. Over the past two decades, Sea Cleaners has removed about 100 million pieces of litter from New Zealand's coastline. As you collect and bag the debris, members of the Sea Cleaners will elaborate on how they encourage residents to recycle and properly dispose of their trash, so it doesn't end up in the ocean.



DESIGNED TO ILLUMINATE

Sample Evening Excursion

KANGAROOS & KOALAS SUNDOWN ADVENTURE

Melbourne, Australia

Enjoy a memorable introduction to Aussie wildlife as wild koalas greet you and kangaroos bound past you. As the sun begins to set over the vast, unspoiled lands of You Yangs Regional Park, explore the eucalyptus forest and adjacent bushland with an expert nature guide. Conclude with a casual sundowner meal in the wild, toasting the unforgettable day with a glass of bubbly.



ONE-OF-A-KIND EXPERIENCES

Sample Oceania Select Excursion

NAVUA RIVER BY LONGBOAT

Suva, Fiji

Travel by longboat along the Navua River to the remote, isolated village of Raiwaqa, where you'll be welcomed by the chiefs and villagers with a traditional Fijian kava ceremony. Join a guided walk through the village, mingle with the locals, learn about coconut husking, and take in the village entertainment. You'll also enjoy a luncheon and refreshing swim at Navua's Magic Waterfall.

SELLING THE CURATED TRAVEL EXPERIENCE

10 REASONS TO BOOK YOUR CLIENTS' SHORE EXCURSIONS WITH OCEANIA CRUISES

1. Reserve up to 365 days in advance
2. Climate-controlled late-model transportation
3. Knowledgeable English-speaking guides
4. Local, licensed and insured destination experts
5. Excursions always monitored by ship's staff
6. Peace of mind knowing on-time return to ship is never in question
7. Excursions start pierside for convenience and security
8. Price guarantee from the moment excursions are booked
9. No penalty assessed on most excursion cancellations up to embarkation day
10. Save 25% on Your World Collection

À LA CARTE EXCURSIONS

Individual à la carte excursions are available for pre-purchase up to 365 days in advance. Give your clients the peace of mind knowing that their tours have been pre-arranged and pre-reserved prior to their arrival. Clients can pre-book shore excursions up until 7 days prior to sailing. As a courtesy, most à la carte excursions are fully refundable up to 36 hours in advance of tour departure. For complete details, please refer to specific tour descriptions.

simply MORE™ SHORE EXCURSION PACKAGE

Save 25% per person

This shore excursion package offers insights into the culture, history, natural wonders and cuisine of the fascinating ports of call we visit, all at substantial savings to your clients.

- Flexibility to custom design their own collection
- Select desired number of excursions from our entire portfolio
- Save 25% per person off à la carte retail prices, subject to a minimum number of excursions required to be reserved depending on voyage length



SALES TIPS

BOOK YOUR CLIENTS EARLY TO SECURE BEST PRICING & AVAILABILITY

Our smaller fleet means our ships fill more quickly than most cruise lines. As our ships fill, prices increase. To leverage the best price, guide your clients to book early and secure the best selection of accommodations and the itinerary of their choice. The best booking opportunities occur when we launch a new season and prior to our quarterly price changes.

SELLING UP

If you have clients sailing on premium cruise lines, and book higher categories and longer itineraries, you have Oceania Cruises prospects. Oceania Cruises attracts a steady number of guests wanting to step up to “upper premium” cruising. The number one reason a guest sails with us the first time is due to our unique itineraries. Make sure that, as their advisor, you’re bringing these new opportunities to them.

BECOME AN EXPERT WITH THE SUPPLIERS YOU SPECIALIZE IN SELLING

Your clients look to you for knowledge and expertise. To recommend Oceania Cruises with confidence, we’ve designed Oceania Cruises University, our Travel Advisor education and certification program designed to provide the information, insights and tools you need to better understand and sell the Oceania Cruises experience.

THE GUEST JOURNEY

Are you establishing a long-term relationship with your clients? One way to do this is asking questions and determining your clients’ close- and long-term travel goals. Are they celebrating a milestone occasion? Do they have bucket list destinations in mind? The most successful advisors know their clients and approach the relationship as consultative, not transactional. Invest time in getting to know your clients’ travel dreams, not only this year, but in the next five years and 10 years.

THE OCEANIA CRUISES VALUE PROPOSITION

Take the time to illustrate all the inclusions built into every Oceania Cruises vacation. Educate your clients – they may pay a bit more upfront but won’t be nickel and dimed once on board. Focus on the benefits of small ship cruising and destination immersion while discussing price at the end of your conversation. This will help you close the sale.

LEVERAGE YOUR AGENCY EXCLUSIVE AMENITIES

Through your agency’s consortia affiliation, you have access to the Oceania Cruises Amenity Partnership Program (OCAPP). This value-added amenity program gives you the opportunity to extend FREE Pre-Paid Gratuities on select published sailings. With the value of gratuities starting at \$16 per person, per day in a Veranda Stateroom and below, or \$23 per person, per day in a suite, gratuities represent a tremendous value to your clients.

DID YOU KNOW?

Marketing has never been easier. You can access numerous marketing materials via the Travel Advisor Center/Marketing Portal. Access ready-to-made flyers, banner ads, emails, videos and so much more.



Call **1-800-531-5629**,
option 6 to reach your
Director of Sales,
Business Development
Manager and
Sales Development Specialists

DID YOU KNOW?

You can visit our online portal, the Travel Advisor Center, to leverage Travel Advisor Reduced Rates voyages for as low as \$100 per day.

SELLING THE CURATED TRAVEL EXPERIENCE

LEVERAGING YOUR RESOURCES

CONNECT

Find Sales Contact

Not sure who your sales point of contact is? Use the lookup tool and simply enter your agency's phone number or ID (example: IATA).



Become an Oceania Insider

Sign up for *Oceania Insider Weekly*, our exclusive newsletter designed to give you the inside track on Oceania Cruises' latest offers, marketing resources and important upcoming events.



LEARN

Engage

Immerse yourself in Oceania Cruises University, found in our Travel Advisor Center, and earn \$250 bonus commission upon completion of each certification level!



Resources

Access useful Reference Guides to learn more about Oceania Cruises and master selling tips to help increase your business.



ACT

Marketing Portal

Leverage ready-to-use marketing materials such as custom flyers, email templates, logos, images and so much more, all made to facilitate your marketing needs.



Digital Voyage Calendar

Access Oceania Cruises' digital Voyage Calendar to view all published voyages. Compare up to three itineraries, view day-by-day, and check availability.



SELLING THE CURATED TRAVEL EXPERIENCE

FAQ

What is included in the pre/post cruise hotel program?

Program includes:

- Top-rated luxurious hotel accommodations
- Transfers to/from airport, hotel and ship
- 24-hour local assistance contact
- Hotel taxes and portage
- City and local taxes
- Services of an exclusive Oceania Cruises hospitality and tour desk available in the lobby of each hotel

PLEASE NOTE: If your clients have a Land Program booked, their hotel is already reserved and may differ from the hotels listed. Refer to the Land Program itinerary for details. Meals, laundry, telephone calls and other personal items unless specifically noted are the responsibility of the guest.

What is included in the Land Programs?

Hotel accommodations for the duration of the program, any transportation within the program including economy class flights if necessary during the Land Program, breakfast daily as well as other meals where specified, entrance fees to sites visited and English-speaking guides.

What information will Oceania Cruises provide my clients in advance to assist them in preparing for their Land Program?

Approximately 21 days before sailing, guests receive their final cruise documents via email. The most up-to-date itinerary is included in those documents. Guests should read these carefully in case there have been any changes since they booked and for meet and greet information if they are on a pre-cruise program. Approximate timings and flight details are also included.

What level of activity and mobility are required for Land Programs?

Land Programs that encompass multiple days ashore customarily include extensive and prolonged activity, while those of shorter durations typically have more moderate activity. Each program varies, and participants should be prepared to negotiate a variety of surfaces that may include inclines, cobblestone, sand, gravel or natural paths. Participants may also need to climb stairs on occasion. Guests who utilize a wheelchair and those with mobility concerns are advised to check with the cruise line in advance to see if any portion of the Land Program may not be considered suitable for their individual situation.

Do you recommend we advise our clients to bring an international power supply adaptor?

Yes, since voltage and sockets may differ from those used by their electronic devices, and some hotels do not provide adaptors, we recommend they bring their own.

What attire should I recommend to my clients for their Land Program?

Weather conditions can be unpredictable. For most Land Programs, dressing in layers in comfortable clothing is recommended as temperatures often change significantly depending on the time of day. Comfortable walking shoes, sunglasses, sunscreen, a sun hat, a raincoat and an umbrella are generally recommended. Tropical climates can be especially hot during the day, while colder climates may require a heavy jacket and gloves. Closed-toe, waterproof walking shoes or hiking boots are required for glacier walks on Land Programs in Iceland.

Cathedrals, mosques, temples, mausoleums and other religious sites require modest, conservative, loose-fitting attire. Both males and females should cover their shoulders, arms and legs. Shorts, miniskirts, tight leggings, sleeveless shirts and transparent clothing are not allowed. Shoes may need to be removed before entering. For mosque visits, women must come prepared with a head covering or entrance will be denied. Please refer to a particular program itinerary for further details on what to bring specifically for that Land Program.

What is included in Oceania Cruises' shore excursions?

Transportation includes licensed and insured coaches, mini-vans and/or automobiles, watercraft and other modes of transportation. Meals and/or refreshments are included only when indicated in the tour description. Licensed, English-speaking local guides accompany all tours. Tours include all required admission fees, where applicable.

Is there a minimum number of participants required for a standard shore excursion to operate?

Yes, a minimum of 25 participants is required for most tours. A minimum of 10 is required for Oceania Exclusive tours.

What attire should I recommend my clients wear on their shore excursion?

When taking a shore excursion, comfortable walking shoes, loose comfortable clothing, sunglasses, a hat and sunscreen are suggested. They may consider bringing an umbrella, raincoat, sweater or jacket.



Call **1-800-531-5629**,
option 6 to reach your
Director of Sales,
Business Development
Manager and
Sales Development Specialists.

SELLING THE CURATED TRAVEL EXPERIENCE

GENERAL INFORMATION

HOTELS

Hotel programs are subject to availability and can change at any time. Fares listed are based on double occupancy and are seasonal and subject to change. Hotel packages must be purchased no later than 60 days prior to sail date. Cancellations made 60 days or fewer prior to the sail date are subject to 100% cancellation penalty. Hotels may be withdrawn for any reason. In the event a hotel is withdrawn, the guest will be offered a comparable hotel property.

LAND PROGRAMS

Land Programs are capacity controlled and subject to availability. Pricing is also subject to change to meet unexpected cost increases for transportation, land arrangements or currency fluctuations. Once purchased, pricing is guaranteed and not subject to change. Meals, laundry, telephone calls or other personal items (unless specifically noted) are not included and are the responsibility of the guest. Land Programs must be purchased no later than 60 days prior to the sail date. Cancellations made 60 days or fewer prior to the sail date are subject to 100% cancellation penalty. Oceania Cruises reserves the right to change the itinerary due to unforeseen circumstances.

PASSPORTS AND VISAS

Land Program itineraries include a section on documentation. This should be used only as a guide as every nationality is different regarding what visas and further documentation may be required to travel. Some programs include visits to countries that are not

on the ship's itinerary. Ultimately it is the responsibility of each guest to make sure they have the necessary and correct documentation required for the countries they will visit within their Land Program, and if they have questions, they should contact their local embassy for the countries they will visit.

SHORE EXCURSIONS

À La Carte Shore Excursions Policies for Groups:

Affinity groups wishing to pre-book and pre-pay for any of Oceania Cruises' à la carte shore excursions may qualify for the following benefits:

- If a group has a minimum of 25 guests participating on an individual tour, the tour will be discounted by 10%, the agency will receive a 5% commission based on the discounted price, and the group leader/escort will be given a complimentary tour.
- If a group has a minimum of 50 guests participating on an individual tour, the tour will be discounted by 15%, the agency will receive a 10% commission based on the discounted price, and the group leader/escort will be given a complimentary tour.

CANCELLATIONS AND REFUNDS

Most tours operate rain or shine. Tours require minimum participation levels to operate and may be cancelled if minimum participation levels are not met. In order to ensure quality guides and sufficient transportation, we must provide the tour operator with guest counts at least 36 hours in advance.

Your World Collection packages are fully refundable prior to embarkation of the cruise but packages that are cancelled after embarkation will incur a 100% cancellation fee.

As a courtesy, most à la carte excursions are fully refundable up to 36 hours in advance of tour departure. For complete details, please refer to specific tour descriptions. À la carte tours cancelled fewer than 36 hours in advance of the tour may incur a 100% cancellation fee. In the event of a port cancellation, guests who have purchased a Your World Collection package will receive a pro-rata refund for that port based on the price paid. Guests who have purchased an à la carte excursion for a port that is cancelled will receive a full refund. No refunds or credits will be given for individual Your World Collection tours not taken, unless the tours are cancelled by Oceania Cruises.

PRICES, ITINERARIES AND GENERAL INFORMATION

All pre-reserved shore excursions will receive priority confirmation over those booked on board. In order to receive maximum pre-cruise savings, guests may pre-purchase their shore excursions up until 7 days prior to their sail date. The discount of 25% off à la carte excursion prices that is offered with the *simply MORE* Shore Excursion Package is subject to a minimum number of excursions that must be purchased. This minimum is based on the number of port days on your cruise. Shore excursion prices are subject to change to meet unexpected cost increases or currency fluctuations. Once excursions have been purchased, pricing is guaranteed and not subject to change. During local or national holidays, access to certain facilities (such as museums or archaeological sites) may be limited or denied. In such instances, adjustments in excursion itineraries will be made to minimize inconvenience to guests.

Oceania Cruises reserves the right to require guests to complete a liability waiver for select shore excursions.

All Oceania Cruises shore excursion fares are per person, are subject to change and are subject to availability. Some tours are capacity controlled and may be withdrawn at any time without prior notice. While Oceania Cruises makes every effort to adhere to the specifics mentioned in each shore excursion description, circumstances may require otherwise. All shore excursion descriptions and information contained in the Curated Travel Experiences Guide are subject to change without notice at Oceania Cruises' discretion. Oceania Cruises is not responsible or liable for typographical errors, omissions or misprints.





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